

Syllabus and Marks Distribution (Term – II)

Class – 9th

Subject – Retail

Part A : Employability Skills (10 Marks)

Unit 4 : Entrepreneurial Skills-I

Unit 5 : Green Skills-I

Part B : Vocational Skills (30 Marks)

Unit 3 : Stock Levels in Storage

Unit 4 : Customer Service

Time : 3 Hours **M.M.: 40**

Q.1. 5 MCQ of one mark each 1 × 5 = 5

Q.2. 10 Short Answer Questions 2 × 10 = 20
of 2 marks each

Q.3. 05 questions of 3 marks each 3 × 5 = 15

Total 40

Syllabus and Marks Distribution (Term – II)

Class – 10th

Subject – Retail

Part A : Employability Skills (10 Marks)

Unit 4 : Entrepreneurship Skills-II

Unit 5 : Green Skills-II

Part B : Vocational Skills (30 Marks)

Unit 3 : Health and Safety Measures

Unit 4 : Work in Team and Organization

Time : 3 Hours **M.M.: 40**

Q.1. 5 MCQ of one mark each 1 × 5 = 5

Q.2. 10 Short Answer Questions 2 × 10 = 20
of 2 marks each

Q.3. 05 questions of 3 marks each 3 × 5 = 15

Total 40

Syllabus and Marks Distribution (Term – II)

Class – 11th

Subject – Retail

Part A : Employability Skills (10 Marks)

Unit 4 : Entrepreneurship Skills

Unit 5 : Green Skills

Part B : Vocational Skills (30 Marks)

Unit 4 : Specialist Support to Customers

Unit 5 : Health and Safety Management

Time : 3 Hours

M.M.: 40

Q.1. 5 MCQ of one mark each 1 × 5 = 5

Q.2. 10 Short Answer Questions 2 × 10 = 20
of 2 marks each

Q.3. 05 questions of 3 marks each 3 × 5 = 15

Total 40

Syllabus and Marks Distribution (Term – II)

Class – 12th

Subject – Retail

Part A : Employability Skills (10 Marks)

Unit 4 : Entrepreneurship Skills-IV

Unit 5 : Green Skills

Part B : Vocational Skills (30 Marks)

Unit 4 : Continuous Improvement in Service

Unit 5 : Work in Team and Organization

Time : 3 Hours

M.M.: 40

Q.1. 5 MCQ of one marks each 1 × 5 = 5

Q.2. 10 Short Answer Questions 2 × 10 = 20
of 2 marks each

Q.3. 05 questions of 3 marks each 3 × 5 = 15

Total 40